

# Evaluating AI-powered tax compliance automation for the construction industry: A buyer's guide

Key criteria for choosing the right tax technology solutions for your business



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## ABOUT AVALARA

Avalara is redefining how businesses manage tax and compliance by embedding AI agents directly into the tools, systems, and workflows where compliance occurs, including ERPs, ecommerce platforms, POS solutions, email applications, and web browsers. Backed by a legacy of 20+ years of providing innovative solutions for tax and compliance, these agents don't just assist – they complete tasks and do the work. Using expertise, speed, and precision, Avalara agents calculate taxes, file returns, validate data, and manage jurisdictional rules and global e-invoicing requirements for businesses worldwide. With one of the largest and regularly updated collections of tax content, Avalara Agentic Tax and Compliance™ is trusted by 200,000+ direct and indirect customers in 75+ countries.

Learn why at [avalara.com](https://avalara.com).

# Tax compliance is a significant undertaking for businesses, and its complexity increases as organizations grow.

In construction, that complexity is amplified by project-based operations, multistate activity, and differing tax treatment among jobs and entities. As businesses scale, maintaining accuracy and consistency within an expanding footprint becomes increasingly challenging.

The size and continued growth of the industry heightens this pressure. U.S. construction spending has surpassed **\$2 trillion annually in recent years**, with growth projected to reach \$2.34 trillion by 2028. As project portfolios grow larger and more complex, the volume and variability of taxable activity grow with them, increasing demands on tax and finance teams.

At the same time, tax rules and rates continue to change rapidly. For construction organizations, state and local tax changes can affect projects differently based on location and work type. Without systems designed to adapt continuously, keeping pace can create operational strain and increase compliance risk.

Tax compliance automation, supported by AI-enabled capabilities, can help address these challenges by improving efficiency, reducing risk, and increasing visibility into tax obligations.

This guide provides a structured framework for evaluating, comparing, and selecting tax compliance automation solutions aligned with the compliance demands, operational complexity, and growth priorities of construction businesses.



# Trends driving urgency to automate tax compliance

## Increasing complexity of tax regulations

As construction businesses expand into new markets, take on more projects, and operate in additional jurisdictions, their exposure to tax regulations grows just as quickly. What may begin as manageable, localized obligations often compound as project volumes increase and operations become more distributed. This complexity stems from frequent rule changes, differing tax treatment across jurisdictions, and the inherently project-based nature of construction, where tax outcomes can vary by location, work type, and contractual role. As a result, maintaining consistent tax treatment becomes increasingly difficult to manage at scale.

Throughout the industry, construction businesses are navigating a growing set of overlapping changes, including:

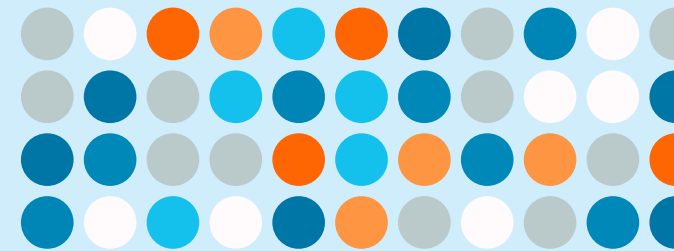
- State and local tax rules that vary by project location, with similar work taxed differently depending on jurisdiction
- Inconsistent sourcing requirements, where tax treatment may depend on job sites, delivery locations, or point of use rather than a single business address
- Different tax treatment for materials and labor, which can change based on how work is structured and how jurisdictions classify construction activities
- Contractor- and subcontractor-specific regulations in states such as California and New York that require specialized logic not supported by generalist tax tools
- Additional construction-specific taxes and forms, such as contractor excise tax in South Dakota or form re-mappings required in states like Arizona and Mississippi, often requiring manual intervention

“The landscape of global business and tax compliance is becoming increasingly complex, driven by the growth in tax regulations and the digital economy. Organizations must embrace technology and ensure effective data management to navigate this challenging environment successfully.”

**Kevin Permenter**

**SENIOR RESEARCH DIRECTOR  
ENTERPRISE APPLICATIONS  
IDC**

Source: [IDC MarketScope](#)



- Expanded nexus exposure driven by revenue and geographic footprint, increasing compliance obligations even without higher transaction counts

As these changes intersect, construction businesses are required to manage a broader mix of tax obligations covering projects, entities, and jurisdictions. Maintaining consistent tax treatment becomes increasingly difficult when requirements evolve continuously and tax determination depends on project-specific details that manual workflows and disconnected systems struggle to support.

### Automation and AI efficiency

Keeping pace with evolving tax regulations becomes increasingly difficult for construction businesses because tax determination is embedded in job-based workflows rather than managed through a single, centralized process. Tax outcomes are shaped by how work is structured, how costs are tracked, and how transactions move through the project life cycle.

When tax logic is not aligned with ERP project, job, and cost code structures, teams are often forced to reconcile tax manually across systems. Manual processes and legacy tools struggle to keep tax logic consistent within estimating, procurement, accounts payable, and project billing, leading to spreadsheet-driven work-arounds, increased rework, and a higher risk of errors as operations grow.

Avalara Agentic Tax and Compliance™ applies automation and AI to help businesses manage this complexity more effectively. By handling repetitive compliance tasks and analyzing large volumes of transaction data, agentic capabilities help identify potential risks early and support consistent tax treatment in interconnected construction workflows, reducing reliance on manual handoffs between project, finance, and compliance teams.

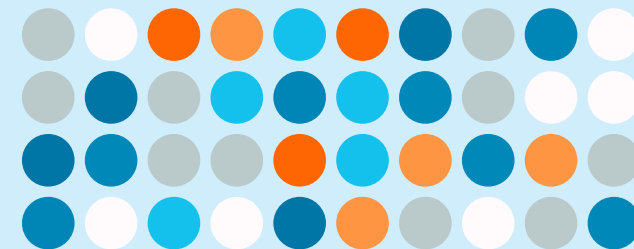
Looking ahead, AI and automation are reshaping how organizations manage compliance.

**Danny Fields, Chief Technology and Customer Operations Officer at Avalara**, predicts that continuous, real-time compliance will replace periodic filings as governments demand instant visibility into transactions. According to Fields, “Compliance will evolve to be a continuous state beyond quarterly reporting. Continuity during disruption is now part of regulatory trust.”

“E-invoicing is more than a matter of compliance – it’s about driving greater efficiency and innovation for future growth. As the market continues to evolve, organizations will have to be proactive in understanding regulatory changes, their impact on operations, and the merits of different vendors in this space to ensure they have the **right solutions** in the right markets at the right time.”

**Charles Aladesuru**

RESEARCH MANAGER  
EUROPEAN ENTERPRISE  
APPLICATIONS  
IDC



## Greater need for data-driven decision-making

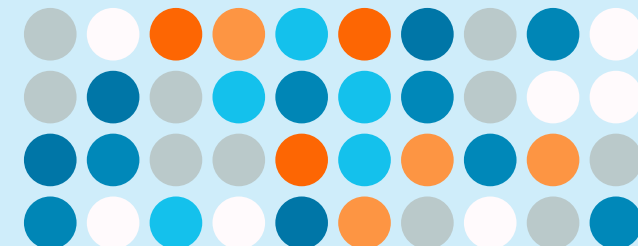
As businesses grow more complex, tax data is increasingly needed to inform decisions beyond compliance alone. With work structured around construction projects, jobs, and cost categories, leaders need greater visibility into tax obligations to support planning, manage risk, and make informed decisions as operations expand.

By automating tax compliance, construction organizations can gain more timely and reliable insight into tax exposure as projects and transactions move through their operations. Improved visibility helps procurement and finance teams assess tax impact earlier in the life cycle, including during bidding and vendor selection, while also making it easier to identify patterns, inconsistencies, and potential risks. This supports more confident decision-making and reduces uncertainty tied to manual processes and delayed reporting.

Consulting firms such as [Deloitte](#) and [PwC](#) widely recognize that tax compliance processes are well-suited for automation due to their rule-based and data-driven nature. When paired with AI-powered technology, automation can help reduce manual effort while improving the quality, consistency, and usability of tax data organization-wide.

“Automating data helps businesses make faster, **more informed decisions**. This benefit is especially critical in fast-paced business environments, allowing finance and tax managers to seize time-sensitive opportunities or mitigate risks before they escalate.”

Shagun Malhotra  
FINANCIAL AUDITOR AND PROCESS  
CONSULTANT



# The business value of tax compliance automation for construction businesses

While every business is different, criteria for evaluating tax compliance automation solutions often focus on these five value drivers:

## 1. Improved efficiency and accuracy

- Handle timely updates for tax law changes at local, state, and international levels
- Help apply the appropriate tax rates, exemptions, and rules consistently for transactions and jurisdictions
- Improve consistency in tax application during periods of project-driven transaction growth and fluctuating work activity
- Support product and service classification based on applicable tax rates and rules, including construction-specific distinctions such as materials versus labor, temporary exemptions, and time-bound scenarios

## 2. Reduced risk and enhanced compliance

- Provide access to comprehensive audit trails and supporting documentation for transactions, returns, and adjustments
- Improve visibility into tax liabilities and compliance status with advanced reporting and analytics
- Help identify compliance risks, exceptions, and optimization opportunities
- Support high standards for data security and privacy



### 3. Streamlined process

- Automate tax calculations, exemption certificates, filings, and audit preparation for sales and purchases in one platform
- Reduce time spent on manual tasks such as managing certificates or researching tax updates
- Consolidate tax-related data across systems to support strategic decision-making for all sales, purchasing, and project billing workflows
- Support consistent and transparent tax treatment for construction-related transactions
- Enable a more unified approach to compliance in sales and purchasing processes tied to project execution

### 4. Ease of integration

- Integrate with existing ERP, accounting, CRM, and construction-specific systems
- Offer APIs for custom integrations or legacy system support
- Adapt to system changes, upgrades, and evolving technology stacks as business needs evolve
- Support agent-driven interactions through model context protocol (MCP) servers within ERP, billing, and other transaction systems

### 5. Scalability for growth and complexity

- Scale to handle increased transaction volumes, seasonal or cyclical demand, and expansion into new jurisdictions
- Manage multiple tax types, including VAT and GST
- Adjust to changes in business models, project mix, and operating structures

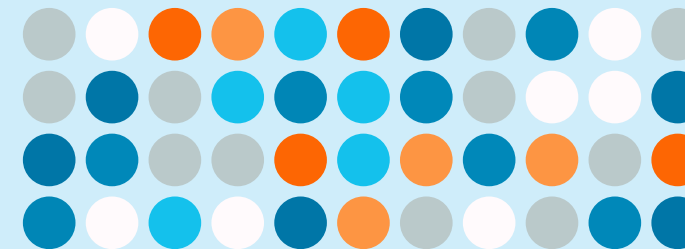
“In a time of rapidly accelerating innovation, the potential to transform compliance is immense. But companies need a more comprehensive end-to-end data strategy in order to fully leverage new tech such as AI.”

Nolan Ogden

U.S. TAX CHIEF TECHNOLOGY OFFICER

PwC

Source: [PwC](#)



# Tax compliance solution evaluation criteria checklist

When evaluating tax compliance solutions, businesses should look for capabilities that help meet and maintain compliance obligations in a changing regulatory landscape. This includes solutions that combine automation with advanced AI features, supported by appropriate human oversight, to enable key compliance workflows within the systems businesses already use.

Avalara Agentic Tax and Compliance™ combines intelligent automation, trusted tax content, and configurable controls to help your business manage compliance activities more effectively.

## Agentic AI and automation capabilities

- AI assistants that monitor tax data and help execute routine tasks
- Configurable controls aligned with your business policies and workflows
- Ability to learn from your data patterns while relying on trusted Avalara tax content

## Tax calculation and management

- Tax rate determination for sales and use tax, VAT, and GST
- Exemption validation and application for product classification and tax rules
- Accurate treatment of materials vs. labor and contractor/subcontractor role-based taxability

- End-to-end use tax management including accruals for inventory transfers to job sites and vendor invoices

## Compliance automation

- Regular updates to tax rates, rules, and regulations
- Automated filing and remittance of tax returns
- Simplified nexus tracking and threshold monitoring
- Support for ongoing compliance adjustments as transactions, returns, and corrections occur

## Audit and risk management

- Comprehensive record-keeping for all transactions and sales channels

- Anomaly and pattern detection that may indicate audit risk

- Tools to manage and validate exemption certificates

- Exemption certificate workflows with renewal and expiration alerts

- Audit-ready reporting by project or job to support construction-specific audits

## International tax management

- Automated VAT and GST compliance in 190+ countries

- Supported cross-border sales with accurate landed cost calculation, including duties and import taxes

- Accurate classification and reporting for cross-border shipments

- Regulatory compliance with e-invoicing and live reporting mandates

## Reporting and analytics

- Data insights for compliance and optimization
- Reporting that supports post-filing review, audit preparation, and reconciliation
- Risk identification features to help prioritize issues among channels and jurisdictions
- Project- and job-level reporting to surface tax exposure tied to bids, work types, and cost codes

## Scalability and flexibility

- Ability to quickly handle large volumes of transactions and seasonal spikes
- Scalability to support multi-project portfolios, multi-entity consolidations, and geographic expansion common in construction
- Capability to grow with the business and accommodate new regions or markets
- Flexibility to adapt to changing business requirements
- Compliance workflows customization for industry-specific operational needs

## Integration and ease of use

- Integration with existing ERP, accounting, CRM, ecommerce, procurement, and point-of-sale systems, as well as marketplaces
- Consistent tax logic applied within all integrated systems
- Ability to map and use ERP fields such as job, cost code, PO number, contract type, and billing milestone for tax determination
- APIs and other tools for custom integrations
- Simplification of existing processes and reduced maintenance

## Security and data protection

- Robust security features to protect sensitive tax and financial data
- Compliance with data protection regulations (e.g., GDPR)
- Secure handling of W-9, 1099, vendor, and contractor information
- Controls over how automation tools access and store tax and transaction data
- Granular access controls for project- and finance-team separation of duties

## Cost and ROI

- Total cost of ownership, including licensing, implementation, ongoing support, and maintenance
- Potential return on investment through efficiency gains and reduced compliance risk
- Long-term cost implications, including how well the solution scales, adapts to regulatory change, and avoids technical debt as technology evolves

## Vendor reputation and reliability

- Track record and reputation of the software provider
- Testimonials from other enterprise customers
- Financial stability and longevity of the vendor
- After-sale support and ongoing services to support long-term success
- Evidence of ongoing investment in tax content, technology, and advanced automation systems

# The Avalara advantage: Different by design

Avalara’s tech-forward solutions and industry expertise offer comprehensive tax compliance support for businesses operating at scale.

Avalara combines automation, regularly updated tax content, and Agentic Tax and Compliance™ to help businesses manage compliance requirements more efficiently, including those driven by project-based and multi-jurisdictional operations common in construction.

## Extensive integration partnerships

Avalara serves and supports more than 200,000 direct and indirect customers in more than 75 countries through a global partner network of technology platforms, systems integrators, tax experts, and accountants. With more than 1,400 signed partner integrations, Avalara enables tax determination directly within ERP environments that manage jobs, projects, procurement, and billing, while robust APIs support custom integrations and evolving, project-driven workflows.

## Feature-rich products and services

Decades of experience have gone into engineering Avalara’s software and optimizing the user experience across its applications. The product suite addresses compliance requirements spanning multiple industries and tax types, with dedicated support for construction workflows such as job-based tax determination, use tax management, and exemption handling in purchasing and billing activities. Premium-level product options provide large organizations with the depth, configurability, and support required for complex operations.



## AVALARA BY THE NUMBERS

Serves

**200,000+**  
direct and indirect customers  
in 75+ countries

Manages compliance across

**12,000+**

U.S. sales and  
use tax jurisdictions

Tax content for

**190+**  
countries



Avi, Avalara’s AI-powered assistant for tax and compliance, supports these capabilities by helping businesses navigate complex tax data, surface relevant insights, recommend next steps, and assist with routine compliance tasks under appropriate human oversight. This approach reduces manual handoffs between project, finance, and compliance teams, helping improve consistency in tax treatment and enabling faster identification and resolution of potential issues as business conditions and regulations change.

### Expert help when you need it

Engage managed services for support and guidance on setting up tax automation for your business. Many of our enterprise and premium solutions include or offer this option. **Avalara Certified Implementation Providers** are experienced at setting up our products in your ERP, project accounting workflows, and AP use tax processes, while Avalara tax experts provide support for audits, risk assessments, voluntary disclosure agreements, back taxes, and other complex compliance needs commonly encountered in multistate construction operations.

### Comprehensive compliance solutions

Avalara offers a variety of additional applications and integrations that enhance the core functionality of our tax compliance solutions. These solutions can be tailored to address construction-specific compliance challenges without relying on disconnected systems or spreadsheet-driven processes.

### Highest reliability and security standards

Avalara’s 24/7 security operations center, application security protocols, and Security Incident Response Team (SIRT) provide around-the-clock support to protect the integrity of your data. Our platform and cloud services are continuously monitored and maintained by dedicated engineers. Avalara has documented SOC 2 compliance for key solutions, including Avalara AvaTax, Avalara Managed Returns, Avalara Managed Returns for Accountants, and Avalara Exemption Certificate Management to help reduce risk and keep customer data safe.

## AVALARA BY THE NUMBERS

Supported by  
**1,400+**  
signed partner  
integrations



### During Cyber Week 2025

Thanksgiving Day (11/27) to Cyber Monday (12/1)

### AvaTax processed

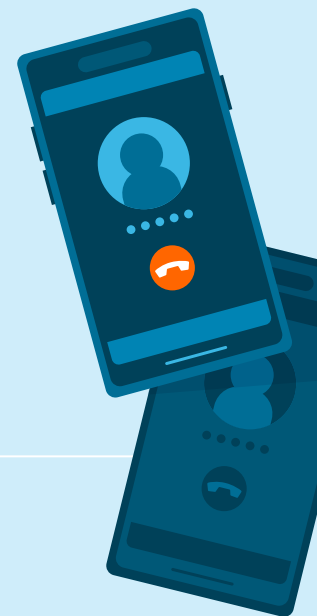
**1.14B**

API calls

AND

**9,124**

API calls per second  
at its peak



**6M+**

returns

processed and filed in 2024



# Avalara tax compliance solution matrix

Tax compliance gets complex for construction businesses because of project-based workflows, multistate operations, and varying tax treatment among jobs, vendors, and contractual roles. Managing this complexity requires solutions that align with ERP-driven financial processes and support consistent tax treatment throughout distributed project environments.

Avalara for Construction addresses this complexity with the following purpose-built solutions:

- [Avalara AvaTax](#)
- [Avalara AvaTax for Accounts Payable](#)
- [Avalara Exemption Certificate Management](#)
- [Avalara Returns](#)

Below is the complete suite of Avalara solutions available to support tax compliance, reporting, and related operational needs.

## Tax calculation

Compliance function	Product	Features
Sales tax	<a href="#">Avalara AvaTax</a>	<ul style="list-style-type: none"> <li>• Determine rates and rules for sales tax across jurisdictions</li> <li>• Calculate and apply near-real-time tax rates based on geolocation, item taxability, and jurisdictional rules</li> <li>• Apply marketplace facilitator rules to determine correct tax responsibility</li> <li>• Support consistent tax calculation across omnichannel transactions</li> <li>• Ensure accurate jurisdictional mapping and rate application at the point of transaction</li> </ul>



<p><b>Use tax</b></p>	<p><u><a href="#">Avalara AvaTax for Accounts Payable</a></u></p>	<ul style="list-style-type: none"> <li>• Automate consumer use tax compliance within AP systems</li> <li>• Identify overcharged or undercharged tax using hybrid real-time and batch processing</li> <li>• Configure vendor rules and thresholds to identify high- and low-risk purchases</li> <li>• Auto-accrue use tax with annotations for credit tracking and refunds</li> <li>• Validate tax on purchases using internal rules and jurisdictional logic</li> </ul>
<p><b>VAT</b></p>	<p><u><a href="#">Avalara AvaTax</a></u></p>	<ul style="list-style-type: none"> <li>• Calculate VAT for cross-border and domestic transactions</li> <li>• Apply regularly updated VAT rates and rules across countries and jurisdictions</li> <li>• Determine VAT based on transaction type, product taxability, and place of supply</li> <li>• Support complex VAT scenarios, including reverse charge, triangulation, and distance selling</li> </ul>
<p><b>Cross-border duties and customs</b></p>	<p><u><a href="#">Avalara Cross-Border</a></u></p>	<ul style="list-style-type: none"> <li>• Calculate or estimate customs duties and import taxes in real time across 190+ countries</li> <li>• Apply duties and taxes to transaction invoices or checkout flows</li> <li>• Improve accuracy using regularly updated information</li> <li>• Support accurate classification and tariff code application for products</li> </ul>
<p><b>Property tax</b></p>	<p><u><a href="#">Avalara Property Tax</a></u></p>	<ul style="list-style-type: none"> <li>• Centralize real and personal property tax data across all jurisdictions</li> <li>• Automate tax bill management, due date tracking, and return preparation</li> <li>• Apply current rates and jurisdiction-specific rules to calculate property tax obligations</li> <li>• Support audit readiness with built-in document management and reporting tools</li> <li>• Prepare and file returns for real property and tangible personal property</li> </ul>
<p><b>Communications tax</b></p>	<p><u><a href="#">Avalara AvaTax for Communications</a></u></p>	<ul style="list-style-type: none"> <li>• Apply telecom-specific tax rules including USF, E911, TRS, and gross receipts taxes</li> <li>• Support complex billing scenarios with tiered, bundled, and tax-on-tax logic</li> <li>• Enable jurisdictionally accurate tax determination across federal, state, and local levels</li> <li>• Integrate with telecom billing and subscription platforms to ensure consistent tax calculation</li> </ul>



<p><b>Occupancy and lodging tax</b></p>	<p><a href="#"><u>Avalara for Hospitality</u></a></p>	<ul style="list-style-type: none"> <li>• Determine occupancy and lodging tax rates in real time by property location</li> <li>• Apply regularly updated jurisdictional rules and taxability criteria for short-term rentals and lodging services</li> <li>• Automate tax calculation across booking channels and property management systems</li> <li>• Prepare and manage lodging tax obligations for multiple locations in one platform</li> <li>• Support consistent compliance across municipalities, counties, and states</li> </ul>
<p><b>Excise tax</b></p>	<p><a href="#"><u>Avalara AvaTax</u></a></p>	<ul style="list-style-type: none"> <li>• Apply jurisdiction-specific excise rates and exemptions based on product, unit type, and transaction details</li> <li>• Support calculation for regulated goods such as fuel, tobacco, and alcohol</li> <li>• Automate accrual and reporting as part of the end-to-end compliance workflow</li> </ul>
<p><b>Streamlined Sales Tax (SST)</b></p>	<p><a href="#"><u>Avalara Streamlined Sales Tax</u></a></p>	<ul style="list-style-type: none"> <li>• Perform SST-compliant sales tax calculations across all participating states</li> <li>• Apply certified tax content and product taxability rules maintained by the SST Governing Board</li> <li>• Ensure accurate jurisdictional mapping and rate application at the point of transaction</li> <li>• Work in tandem with Avalara Managed Returns for simplified SST return filing and remittance</li> </ul>

## Tax returns and reporting

<p><b>Managed returns</b></p>	<p><a href="#"><u>Avalara Managed Returns</u></a></p>	<ul style="list-style-type: none"> <li>• File returns, remit payments, and manage notices using a single solution</li> <li>• Access filing schedules and rules in one dashboard</li> <li>• File multilocation returns and remit once across jurisdictions</li> <li>• Automatically extract and sync sales data from multiple platforms</li> <li>• Support amended filings, reconciliations, and post-filing adjustments</li> </ul>
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<p><b>VAT reporting</b></p>	<p><u><a href="#">Avalara VAT Reporting</a></u></p>	<ul style="list-style-type: none"> <li>• Automate VAT returns preparation, filing, and remittance</li> <li>• File returns in local languages and formats</li> <li>• Track deadlines and threshold breaches</li> <li>• Support ongoing VAT compliance as cross-border operations expand</li> </ul>
<p><b>Real-time invoice reporting</b></p>	<p><u><a href="#">Avalara E-Invoicing and Live Reporting</a></u></p>	<ul style="list-style-type: none"> <li>• Transmit transaction data to tax authorities in real time or near real time</li> <li>• Convert invoices into jurisdiction-specific digital formats as required by local mandates</li> <li>• Comply with global e-invoicing and live reporting regulations using a single API</li> <li>• Centralize invoice transmission across countries from one platform</li> </ul>
<p><b>Streamlined Sales Tax (SST) returns</b></p>	<p><u><a href="#">Avalara Managed Returns</a></u></p>	<ul style="list-style-type: none"> <li>• Get preferred provider support for SST return filing</li> <li>• Automate preparation and filing of SST returns across participating states</li> <li>• Apply certified SST content for jurisdictional accuracy and rule alignment</li> <li>• Remit tax payments and manage SST notices through a single solution</li> </ul>
<p><b>Returns management for accountants</b></p>	<p><u><a href="#">Avalara Managed Returns for Accountants</a></u></p>	<ul style="list-style-type: none"> <li>• Use centralized returns hub for accounting professionals managing client filings</li> <li>• Automate preparation of returns using client-supplied data and prebuilt templates</li> <li>• Track deadlines with auto-generated filing calendars per client and jurisdiction</li> <li>• Manage fixed asset data, depreciation schedules, and assessor form requirements</li> <li>• Support multi-client workflows with role-based access and reporting tools</li> </ul>



## Compliance documents

<p><b>E-invoicing</b></p>	<p><a href="#"><u>Avalara E-Invoicing and Live Reporting</u></a></p>	<ul style="list-style-type: none"> <li>• Convert and transmit invoice data into country-specific e-invoice formats</li> <li>• Exchange invoice data via national and international networks</li> <li>• Use a single API to manage requirements across multiple countries</li> </ul>
<p><b>Exemption certificate management</b></p>	<p><a href="#"><u>Avalara Exemption Certificate Management</u></a></p>	<ul style="list-style-type: none"> <li>• Digitize collection, validation, and storage of exemption certificates</li> <li>• Automate document validation, data capture, digitization, and renewals</li> <li>• Manage resale and exemption certificates across drop-shipping and multi-party transactions</li> <li>• Create and send exemption certificates to vendors</li> </ul>
<p><b>1099 and W-9 filing</b></p>	<p><a href="#"><u>Avalara 1099 &amp; W-9</u></a></p>	<ul style="list-style-type: none"> <li>• Digitally collect W-9s and e-file 1099s</li> <li>• Support federal and state filings, corrections, and recipient delivery</li> <li>• Perform real-time TIN validation</li> <li>• Support compliance for vendor, influencer, and contractor payment reporting</li> </ul>

## Business operations and tax research

<p><b>Business registration and licensing</b></p>	<p><a href="#"><u>Avalara License Management</u></a></p>	<ul style="list-style-type: none"> <li>• Centralize business licenses, permits, and tax registrations</li> <li>• Scale to manage thousands of licenses</li> <li>• Research licensing requirements at federal, state, and local levels</li> </ul>
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<p><b>Tax research</b></p>	<p><u><a href="#">Avalara Tax Research</a></u></p>	<ul style="list-style-type: none"> <li>• Access comprehensive, regularly updated tax research</li> <li>• Search tax information specific to company compliance needs</li> <li>• Validate tax decisions with access to expert tax researchers</li> <li>• Use AI-powered tools to quickly identify applicable rates, rules, and taxability decisions across jurisdictions</li> </ul>
<p><b>Tax content</b></p>	<p><u><a href="#">Avalara Tax Content</a></u></p>	<ul style="list-style-type: none"> <li>• Perform tax calculations without an internet connection</li> <li>• Increase accuracy and consistency of tax calculations across locations</li> <li>• Use industry-specific sales and use tax templates</li> <li>• Keep up with ongoing tax rate and rule changes</li> </ul>
<p><b>Nexus assessment and voluntary disclosure</b></p>	<p><u><a href="#">Avalara AvaTax</a></u></p>	<ul style="list-style-type: none"> <li>• Monitor economic nexus thresholds with real-time alerts</li> <li>• Visualize where you're approaching or exceeding nexus with dashboards</li> <li>• Automate sales tax registration across multiple jurisdictions</li> <li>• Resolve past liabilities with Avalara's Voluntary Disclosure Agreement (VDA) services</li> <li>• Receive support managing VDA submissions, penalty relief, and jurisdiction negotiations</li> </ul>
<p><b>Item classification</b></p>	<p><u><a href="#">Avalara Tariff Code Classification</a></u></p>	<ul style="list-style-type: none"> <li>• Generate universal 6-digit or country-specific 10-digit tariff codes</li> <li>• Scale classification for product catalogs from dozens to millions of SKUs</li> <li>• Capture classification rationale to support audit review</li> <li>• Reduce customs delays caused by incorrect or incomplete classification</li> </ul>
<p><b>Working capital lending services</b></p>	<p><u><a href="#">Avalara Capital</a></u></p>	<ul style="list-style-type: none"> <li>• Access flexible working capital directly from the Avalara platform</li> <li>• Apply, get approved, and manage funds without leaving your compliance workspace</li> <li>• Use capital to cover tax payments, government fees, and filing obligations</li> <li>• Avoid cash flow disruptions tied to compliance deadlines</li> <li>• Benefit from transparent, usage-based pricing with no idle charges or hidden fees</li> </ul>



## Take the next step with Avalara

If you have questions or would like additional information as you evaluate tax compliance solutions for your business, [connect with an Avalara tax professional](#). You can also ask about curated product bundles designed to align with your operating model, compliance requirements, and growth plans.

We can also provide the following to assist with RFPs and buying decisions:

- Product demonstrations
- Case studies and references
- Professional and managed services
- Support services details
- Security credentials
- Pricing and detailed cost breakdowns
- Implementation road map

### *Disclaimer:*

*Tax rates, rules and regulations change frequently. We hope you find this information helpful, however, this resource is for informational purposes only and does not provide legal or tax advice.*

