

Avalara License Management for Accountants

Deliver ongoing business license compliance solutions for your clients

Businesses often turn to their accountants to help them achieve compliance in the face of complex federal, state and local regulations. They seek answers to their questions, resolution to the mishaps, and offers to maintain their compliance for the long term. Business licenses are frequently a top concern for them, especially when they:

- Expand their locations, products, or services
- Lose tax, legal, and compliance personnel
- Merge with another company
- Reorganize their company’s tax structure

As companies have been adapting to developments outside of their control (such as the Wayfair Supreme Court decision and burgeoning nexus obligations associated with the rise in multi-channel sales), many are realizing that they lack the internal resources to manage their business licenses effectively and are eager to engage 3rd party assistance.

Their pain points have created a durable recurring revenue model for those accounting firms that position themselves as end-to-end business solution providers for their clients and adopt dedicated tools made for service providers.

Support for Hundreds of License Types:

General Business Licenses

Sales Tax Registrations

Secretary of State Filings

Professional Certifications

Vehicle Dealer Licenses

Food Establishment Permits

Medical Equipment Provider Licenses

Alcohol / Liquor Licenses

Much More



Software Solution

- Maintain and renew the licenses of many clients from a single account
- See data for every client rolled into one view
- Generate audit, billing, and license reports across accounts



Business License Research

- Advise your clients with information from the software’s research database
- Include authority information, contact details, forms, applications, etc



Reports & Forecasts

- Forecast renewal fees for your clients
- Run a *Renewal Fee Forecast* to predict the renewal fees your clients will need to pay



Add-on Services

- Use Avalara’s add-on services to assist your clients when they open many locations in a short timeframe
- Get custom research, analysis, filing, and consulting services when the need arises

Work Efficiently with Many Clients at Once

Avalara License Management for Accountants gives firms the ability to research their clients' license requirements, automate the process of acquiring their new licenses, and simplify the workload of renewing their existing licenses. You can relieve them of these time consuming in-house tasks and give your firm a robust and profitable new recurring revenue stream.

From just one dashboard, you can consolidate and streamline many aspects of the licensing process to support your many clients.

Keep Your Clients in Compliance

You can harness other features in the software – such as the ability to white label activity, expense, and forecasting reports and have them automatically generated and distributed – to foster a transparent relationship with your clients.

Keep Control of Your Licensing Workload

The software keeps your staff on the same page with automated tracking, reporting, and task notifications. It will be the system of record for all your clients' business licenses and related documentation.

Who is Avalara?

We're a team of tax experts and technologists behind one solution for your accounting firm. We live and breathe sales tax and license compliance so you don't have to. We help firms confidently, efficiently, and profitably provide compliance services to their clients.

From independent operators to midsize businesses and Fortune 100 companies, more than 30,000 customers choose Avalara for tax compliance tools scaled to their needs. You'll find Avalara all around the world helping businesses prepare for growth in the global market.

Use Your Existing Staff

Business License compliance does indeed call for a unique skill and knowledge set that are not always easy to find among typical employees in accounting firms. But Avalara License Management for Accountants shortens the learning curve for business license management by creating workflow steps that guide the filing and renewal process. Those steps are customizable (they might include "notarization" or "controller approval" for instance) and that means your existing staff can hit the ground running rather than struggle with process-oriented questions.



Learn more at avalara.com

Contact us for a demo and consultation.