

## Tax compliance done right.

The rise of digital commerce and international trade, coupled with constantly shifting taxation and reporting obligations imposed by the global patchwork of local, regional, state, and national taxing authorities, has created a tremendously complex and onerous compliance burden for businesses of all sizes. Avalara’s mission is to provide solutions for this challenge, allowing companies to focus on their core operations. We provide a leading suite of cloud-based solutions designed to improve accuracy and efficiency by automating the processes of determining taxability, identifying applicable tax rates, determining and collecting taxes, preparing and filing returns, remitting taxes, maintaining tax records, and managing compliance documents.

- 1,500+**  
 Employees worldwide
- 12**  
 Offices, in the United States, Europe, South America, and Asia
- 2004**  
 Founded on Bainbridge Island

## Solutions

Avalara’s Compliance Cloud delivers transaction tax compliance automation services to businesses of all sizes.

- Tax calculation**  
**6.7B+** Transactions processed in 2017
- Tax Document management**  
**18M+** Documents managed by the end of 2017
- Transaction tax returns**  
**1M+** Returns filed annually

Avalara delivers tax compliance in real-time to more than **20,000** customers through more than **600** pre-built integrations designed to link to business applications used for accounting, ERP, ecommerce, POS, recurring billing, and CRM systems.

## Management

- Scott McFarlane**  
 Co-founder & CEO
- Bill Ingram**  
 Chief Financial Officer
- Pascal Van Dooren**  
 EVP & Chief Revenue Officer
- Alesia Pinney**  
 EVP General Counsel
- Marshal Kushniruk**  
 EVP Business Development
- Shaunna Duffy**  
 EVP Global Human Resources
- Danny Fields**  
 Chief Technology Officer

## Investors

Avalara trades on the New York Stock Exchange, listed as **AVLR**.